Cooper Woodham

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Department of Economics
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Principal Interests

Personnel Economics, Labor Economics, Experimental Economics, Behavioral Economics, Microeconomic Theory

Education

Ph.D., Economics, Florida State University, Expected 2027
M.S., Economics, Florida State University, 2023
M.A., Economics, University of South Carolina, 2022
B.S.B.A., International Business and Economics, University of South Carolina, 2021

Employment

XS/FS Experimental Social Science Laboratory Manager, Summer 2024-Present
Florida A&M University Laboratory Assistant, Summer 2026-Present
Research Assistant for Jeongbin Kim, Summer 2023
Research Aid for Doug Norton, Summer 2023-Summer 2024

Research

Working Papers

1. "Endogenous Strength in Competition Between and Within Groups" (Job Market Paper) [link]
2. "Ascending versus Simultaneous Contests" with Philip Brookins, R. Mark Isaac and Andrew Smyth
   Revise and resubmit at ***Journal of Economic Behavior & Organization*** [link]
3. "From Competition to Coordination: What Happens after a Promotion Tournament?" [link]

Works in Progress

"Asymmetric Information in Online Automobile Auctions" with Will Anding and Anthony M. Kwasnica
"Projection Bias and Inconsistent Paternalistic Interventions" with Tristan Gagnon-Bartsch and Jeongbin Kim
"Gender-Based Sorting in Group Contests" with Debbie Amewu

Teaching

Instructor of Record, Florida State University

Intermediate Microeconomics, Summer 2025 (Median Overall Course Rating: 5/5)
Principles of Macroeconomics, Summer 2024 (Median Overall Course Rating: 5/5)

Teaching Assistant, Florida State University

Macroeconomics II (Graduate), Spring 2024
Principles of Macroeconomics, Spring 2024
Macroeconomics I (Graduate), Fall 2023
Principles of Microeconomics, Fall 2023
Games and Decisions, Spring 2022
Behavioral Economics, Spring 2022
Introduction to Econometrics, Fall 2022

Grants, Awards and Fellowships

Grants

Darla Moore School of Business Research Grant, 2025
Financial support for "From Competition to Coordination: What Happens after a Promotion Tournament?"

Teaching Awards

Thomas S. McCaleb Award (for teaching excellence in upper division courses), Florida State University, 2025
Thomas S. McCaleb Scholarship (for excellence in teaching undergraduate students within the economics department through superior course preparation), Florida State University, 2025

Other Awards

James H. Gapinski Award (for academic excellence among first-year students), Florida State University, 2023

Fellowships

John and Hallie Quinn Fellowship in Experimental Economics, Florida State University, 2025
Charles and Persis Rockwood Doctoral Fellowship, Florida State University, 2022-Present

Conference and Seminar Presentations

2026 Southern Economic Association Annual Meeting, Houston, TX
"Endogenous Strength in Competition Between and Within Groups"
"From Competition to Coordination: What Happens after a Promotion Tournament?"

2026 Economic Science Association North American Meeting, Charlottesville, VA
"Endogenous Strength in Competition Between and Within Groups"
2026 Economic Science Association World Meeting, Los Angeles, CA
"Endogenous Strength in Competition Between and Within Groups"
2025 Southern Economic Association Annual Meeting, Tampa, FL
"Endogenous Strength in Competition Between and Within Groups"
2025 Economic Science Association North American Meeting, Tucson, AZ
"Ascending versus Simultaneous Contests"
2025 South Carolina Game Theory Conference: Advances in Contest Theory, Columbia, SC
"Endogenous Strength in Competition Between and Within Groups"

Programming

z-tree, oTree, STATA, Python, HTML, MATLAB, LaTeX

References

Anthony M. Kwasnica (Dissertation committee chair)
Rob and Hope Brim Eminent Scholar Chair in Economics
akwasnica@fsu.edu
Department of Economics
Florida State University

Luke A. Boosey (Dissertation committee member)
Associate Professor and Sliger Scholar in Economics
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Department of Economics
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R. Mark Isaac (Dissertation committee member)
John and Hallie Quinn Eminent Scholar Chair in Economics
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